HiBiz Insight

Business Profile

ERP & Digital Transformation

Odoo ERP Implementation • Process Automation • Advisory & Support

Real Insight. Smart Solutions. Sustainable Growth.

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Executive Snapshot

HiBiz Insight helps organizations move from fragmented workflows to integrated, controlled, and data-driven operations through Odoo implementation and advisory-led transformation.

50+	500+	10+	24/7
Happy Clients	Projects	Years of Experience	Support Availability

01 Our ERP positioning

Finance-led ERP implementation

Accounting knowledge is built into configuration, posting controls, reporting design, and user roles.

Process discipline before automation

We define business flows, approvals, access rights, and responsibilities before system setup.

Implementation to stabilization

Support covers requirements, configuration, migration, training, testing, go-live, and post-go-live assistance.

ERP Services Portfolio

01 Odoo and ERP services

BA — Business analysis

Requirements, gaps, controls, users, and reporting expectations.

SD — Solution design

Workflow mapping, approval design, modules, and operating model.

CF — Configuration

Accounting, inventory, sales, purchase, CRM, POS, and MRP setup.

DEV — Customization

Studio, server actions, reports, integrations, and custom modules where needed.

DM — Data migration

Master data, openings, validation, reconciliations, and controlled imports.

TRN — Training

Role-based training, UAT support, go-live readiness, and handholding.

02 Delivery emphasis

What makes the engagement practical

- Finance and accounting alignment before system posting
- Operational workflows designed around real users
- Approvals, access rights, and audit trails built into the process
- Reports designed for management, tax, audit, and daily operations

Implementation Methodology

A structured delivery model reduces implementation risk, improves adoption, and ensures the system supports actual business operations.

01	**Discovery & requirements**	Business model, pain points, controls, reports, data, and users.
02	**Solution blueprint**	Process maps, module scope, configuration approach, and implementation plan.
03	**Configuration & development**	Native Odoo setup, justified customizations, and user roles.
04	**Data migration**	Clean, import, validate, and reconcile master and opening data.
05	**Testing & UAT**	Validate business flows and confirm readiness with users.
06	**Training & go-live**	Deploy the solution, support users, and stabilize operations.
07	**Support & optimization**	Post-go-live assistance, refinements, and reporting improvements.

Functional Coverage

Implementation support spans core Odoo functions with emphasis on financial accuracy, operational control, and management visibility.

FI

Finance & Accounting

Chart of accounts, journals, taxes, receivables, payables, reports, reconciliations, and closing.

SA

Sales & CRM

Pipeline, leads, quotations, sales orders, activities, customer communication, and reporting.

IN

Inventory & Purchase

Warehouses, locations, transfers, replenishment, purchase orders, GRNs, landed cost, and valuation.

MR

Manufacturing & Costing

BOMs, work orders, consumption, production, cost tracking, and manufacturing reporting.

PO

POS & Retail

POS, customer orders, discounts, payments, returns, and daily business reporting.

HR

HR & Payroll

Employees, attendance, leave, expenses, payroll support, and workforce controls.

System outcome

Accurate posting • Better controls • Faster reporting • Operational visibility • Scalable workflows

Data, Controls & Integration

01 Data migration control points

Master Data

• Products, customers, vendors, employees, taxes, accounts, journals, price lists, BOMs, and warehouses

Opening & Historical Data

• Opening balances, receivables, payables, inventory, unpaid invoices, fixed assets, and selected history

02 Integration areas

System integration and automation

• Payment gateways, biometric attendance, e-commerce, POS, website, third-party APIs, digital invoicing, bank imports, and reporting pipelines

03 Governance and safeguards

Internal control focus

• Role-based access
• Approval hierarchies
• Audit trail and activity logs
• Exception reporting and review dashboards

Industry Experience

ERP configuration should reflect the operating realities of each industry. HiBiz Insight brings practical experience across multiple sectors and operating models.

Education

Fee management, receivables, student data, academic operations, approvals, and reporting.

Manufacturing

BOMs, production, consumption, costing, quality, inventory, and procurement controls.

Retail & E-commerce

POS, inventory, customer orders, pricing, payments, returns, and daily closing.

Healthcare & Pharmaceuticals

Inventory, purchases, billing, compliance, supplier control, and reporting.

Hospitality & Services

Restaurant POS, recipe costing, table operations, daily business reports, and service workflows.

Solar Energy

Project costing, inventory, purchasing, sales, installation tracking, and reporting.

Construction & Real Estate

Project costing, procurement, approvals, billing, budgeting, and reporting.

Trading & Import

Purchasing, landed cost, sales, stock control, pricing, and finance reporting.

Project Governance & Quality

Clear ownership, documented scope, progress tracking, issue logs, and change management help keep implementation controlled and transparent.

Integrity

Transparent advice and professional conduct in every engagement.

Confidentiality

Client information handled with strict professional care.

Practicality

Solutions designed around the client's operating realities.

Innovation

Use of workflows, automation, and reporting to improve performance.

Accountability

Clear deliverables, review routines, issue logs, and sign-offs.

Support

Responsive implementation assistance for users and process refinement.

Other Advisory Services

Although this profile is ERP-led, HiBiz Insight also provides a broader suite of professional services through multidisciplinary finance, tax, audit, and technology capabilities.

Audit & Assurance

External audit support, internal audit, agreed-upon procedures, IFRS reporting support, and control reviews.

Taxation

Income tax and sales tax compliance, registrations, planning, notices, assessments, and representation.

Accounting & Bookkeeping

General ledger maintenance, reconciliations, financial statements, management reports, fixed assets, and bookkeeping support.

Consulting & Outsourcing

Financial modelling, feasibility, business advisory, SOPs, due diligence, and outsourced finance support.

IT & Web Development

Software consulting, web development, system integrations, client portals, and digital solutions.

Leadership Team

The leadership team blends audit, tax, accounting, ERP, SAP, Odoo, software development, and digital transformation expertise to deliver technically sound and commercially practical solutions.

Sanan Javid, ACA

Audit Partner

Audit and assurance professional with experience in statutory audit, risk advisory, compliance reviews, and quality control.

Muhammad Ahsan Iqbal, ACA / SAP (FICO)

ERP Partner

Techno-functional ERP and advisory professional combining accounting, SAP FICO, Odoo, process automation, and implementation governance.

Abdullah Tauseef

Chief Technology Officer (CTO)

Software development professional with 5 years of experience across mobile and web development, ERP solutions, and team management.

Hafiz Umer Hayat

Tax & Corporate Partner

Taxation and corporate advisory professional with experience in tax planning, compliance, registrations, feasibility, and financial modelling.

Hafiz Sajid Sharafat

Audit Partner

Audit and financial management professional with experience in IFRS/IAS, internal controls, statutory/internal audits, and SAP-based reconciliations.

Leadership capability

Audit | Tax | ERP | SAP FICO | Software Development | Mobile & Web | Digital Transformation

Why Choose HiBiz Insight

Client value proposition

We combine accounting insight, ERP capability, practical business understanding, and disciplined implementation governance to help clients build systems that improve control, visibility, and performance.

01 Reasons clients choose us

Our commitments

- Experienced multidisciplinary team
- ERP solutions aligned with business processes
- Ethical, confidential, and transparent service delivery
- Implementation support from strategy to stabilization
- Long-term partnership approach

02 Contact

Get in touch

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